



A Brite Visual Products Company

CAPABILITIES STATEMENT

Contact Information:

Brite Visual Products, Inc
dba: US Markerboard
270 Centre Street, Unit F
Holbrook, MA 02343

Website: www.USMarkerboard.com
Contact: Scott Newman, President/CEO
Email: Scott@USMarkerboard.com
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Company Designations:

GSA: GS-27F-0011Y and GS-27F-0012Y
Cage Code: 1TF59
DUNS: 062176722
ORCA: Complete and Current

Corporate Structure:

Incorporated in the Commonwealth of Massachusetts, 2001
18 Full Time Employees

Company Principals:

Scott Newman: Co-Founder, President and CEO. A graduate of Clark University with dual major in Mathematics and Business Management with over 20 years experience.

Robert Newman: Co-Founder, Treasurer and CFO. Has extensive experience in computer programming, sales, customer relations, and marketing due to 30 years in the service industry.

NAICS Codes

423490
337127
423440
453210
423210
339942
423220
337214

SIC Codes

2522
5021
3821

Manufacturers and Products:

Best-Rite
Egan Visual
Empire Office Products
IdeaPaint
Ghent Manufacturing
Waddell
Aarco Products

ACCO Brands
Diversified Woodcrafts
Shain Solutions
Kentek
Tecno Display
Wooden Mallet

Our Clients Include:

- General Dynamics C4S
- United States Air Force
- Volkswagen Group of America
- Boston University
- United States National Guard
- Department of the Interior
- Northeastern University
- University of North Carolina
- The White House
- Fluor Contractors
- Children's Hospital Boston
- United States Army
- Grainger
- University of South Florida
- New York City Public Schools
- Department of Homeland Security
- Oak Ridge National Laboratory

Company:

Originally established in 1957, we are a second generation family owned and operated business. Incorporated in Massachusetts, the company initially began as a window treatment company with our largest client being the General Dynamics Shipyard located in Quincy, MA. In 1991 Scott Newman, now President/ CEO, joined the business and quickly saw a new opportunity in visual communication boards. In 1994 US Markerboard was born and in 1997 the company went national with a presence on the World Wide Web. In 2000 it was decided that US Markerboard should be a separate corporation and so came Brite Visual Products, Inc. dba:US Markerboard. We originally began as a two person operation equipped with a two-line telephone and brand new fax machine. We have transformed into a dynamic company with 18 full time employees, the most sophisticated and secure accounting & software system, and a great group of friendly and helpful staff all working toward the same goal... To Surpass the Expectations of Our Customers Every Day.

In 2011 US Markerboard proudly celebrated its 10th Anniversary. For the past five years, US Markerboard has been selected to Inc Magazines 5000 Fastest Privately Held Companies in the United States.

Capabilities:

At USMarkerboard.com you will find over 300,000 unique products including whiteboards, display cases, science and lab furniture, seating, entrance mats, message centers and so much more. Our products can be found in schools, offices, laboratories, hospitals, research facilities, and in the home. US Markerboard is widely known for high quality US made visual communication boards and science furniture. We have over 3,000 items that ship in 48 hours or less and due to the sheer volume with which we buy product, our prices are extremely competitive. We excel at custom made products, products that fill a certain need that you cannot purchase in a box store or pick off a shelf. Custom made whiteboards, color graphics, planner boards, scheduling boards, unframed boards, and boards made to a specific size or shape are all products we provide.

In July 2011 we had the distinct honor of being asked to help get the schools of Joplin, Missouri back on their feet. We worked directly with the Prime Contractor and Army Corps of Engineers to customize the lab furniture they would need to accommodate the space as well as the accelerated delivery schedule.

When calling US Markerboard you will find a group of highly trained and very helpful customer service people that are here to answer any questions you have and make your buying experience exceptional. Our company is owned and operated by father and son, Bob and Scott Newman, who are here and available every day. We look forward to hearing from you and welcome the opportunity to working with you on your project.